

TRANSFORMING THE VALUE OF CONSULTANCY (TVC)

Consultancy Commitments for Success

February 2026

Introduction

The Transforming The Value of Consultancy (TVC) is a joint initiative by the public and private sector to collaborate and improve the conditions, impact and value of consultancy within the design and construction sector.

This document outlines the commitments that have been developed to compliment the TVC mission and objectives. The commitments provide a consensus for industry partners from both public and private sector to support the delivery of the TVC vision.

Mission

What is the outcome we are seeking to deliver

Objectives

What are the key areas focus and objectives we are seeking to create change.

Commitments

What do clients and industry commit too that will support our outcomes and mission.

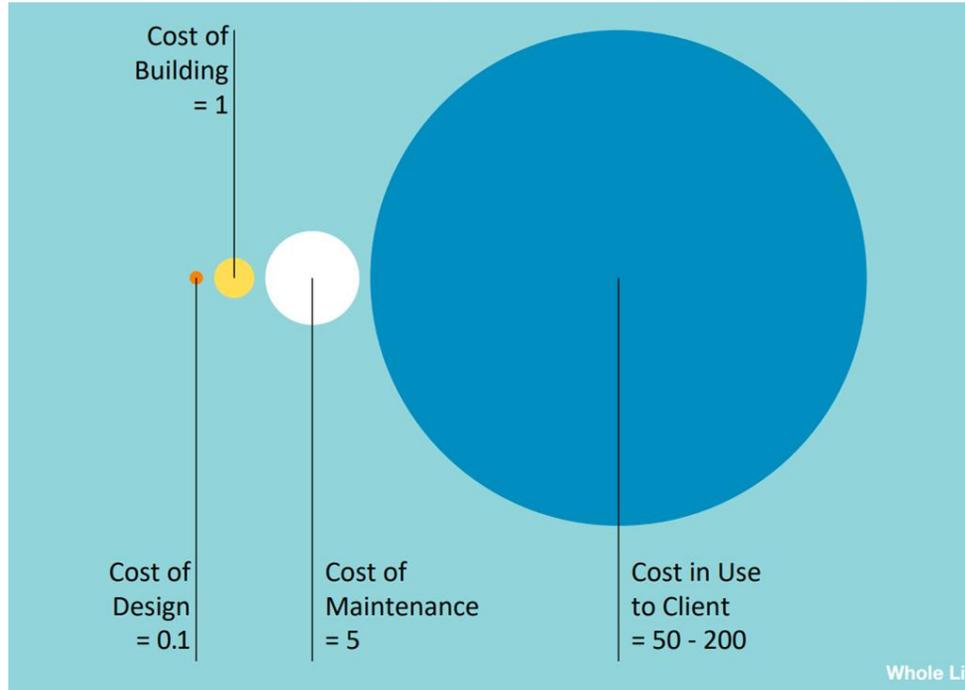
TVC Mission

Create a new and informed approach in how public sector clients **define, procure and remunerate** consultants across the asset lifecycle to address risk, impact and derive enhanced value and improve outcomes from our investment in public sector infrastructure.

TVC Objectives

1. Supporting public sector clients clearly **define** their requirements in the commissioning and delivery of consultancy services
2. Promote best practice in the selection and **procurement** of consultants to ensure fair and sustainable procurement practice, **remuneration** and best value
3. Support upskilling and awareness raising on best practice and value in enhanced and clearly defined consultancy services

TVC Commitments



The commitments supplement the existing TVC mission and objectives and enable consistent messaging to wider industry on areas to be considered in the definition, procurement and remuneration of consultants across the construction sector.

This is to support a thriving and sustainable industry that can deliver improved whole life value and impact.

Consultancy Commitments for Success

01 / Clients commit to develop a robust and clear vision, well-defined briefs, the skills and capacity to effectively lead projects

02/ Clients develop clear scopes of services that sufficiently clarify roles, responsibilities, risk and provide the conditions for successful consultancy appointments

03/ Clients and Consultants commit to delivering best practice in responsible procurement of consultancy services, to deliver best value and sustainable projects to support a thriving consultancy sector

04/ Consultants commit to ensuring the skills, resources and deliverables are clearly understood and delivered through their professional skills and technical knowledge inline with appointments

05/ Clients and consultants will establish KPI's/ smart objectives that are used to maintain regular ongoing and post project validation that focusses on performance, success of outcomes and lessons learned

Commitment 1

Clients commit to develop a robust and clear vision, well-defined briefs, the skills and capacity to effectively lead projects.

In practice this means **the client** will:

- Present to market robust briefs and early project definition/ design parameters with sufficient budgets to mitigate the risk of delay
- Ensure they have the correct skills and capacity to fulfil their role on the project
- Ensure they understand their leadership role
- Understand the purpose and risks in balancing costs, quality and timescales

As well as:

- Allow time for **asset/ place reviews** that inform a clear **asset/ estate strategy**
- Check that **budgets are benchmarked** and realistic
- Make sure appropriate **skills and resources** are available
- Ensure **Leadership** roles and authority are clear
- Appropriate **expertise and experience** is available within the client team and best practice approaches are used to deliver the project

Commitment 2

Clients develop clear scopes of services that sufficiently clarify roles, responsibilities, risk and provide the conditions for successful consultancy appointments.

In practice this means **the client** will:

- Articulate clear roles and responsibilities within the appointments
- Consider proportionate contractual conditions that support a thriving sector
- Commit to paying fees in a timeously manner

As well as:

- Check that **early stages** of project development (stage 0-3) addressing **task-based** activities are included alongside design and delivery
- Be aware of relevant **roles and expertise** across consultancy professionals
- Make sure **PII and standard contract terms** are relevant to the scale of the role in the project

Commitment 3

Clients and Consultants commit to delivering best practice in responsible procurement of consultancy services, to deliver best value and sustainable projects to support a thriving consultancy sector.

In practice this means **Clients and Consultants** will:

- Adopt and follow RIBA Plan of Work and consistent gateway management
- Utilise common scope of service documentation
- Adopt a proportionate approach to tender assessment that supports sustainable pricing
- Ensure tenders are priced effectively to reflect the client requirements and support responsible procurement
- Ensure programmes include early-stage development

As well as:

- Utilise the full suite of resources behind the RIBA Plan of Work, TVC Task based and Gateway Validation **overlays and toolkits**
- Apply best practice and consistent **Quality/ Price** approaches for consultant's appointments
- Consider **Interviews** as a key stage in evaluating consultant's appointments
- Pricing is **matched to scopes of service and client requirements** and evaluated consistently
- Apply **best practice procurement** models

Commitment 4

Consultants commit to ensuring the skills, resources and deliverables are clearly understood and delivered through their professional skills and technical knowledge inline with appointments.

In practice this means **Clients and Consultants** will:

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- Consider **Interviews** as a key stage in evaluating consultant's appointments
- Pricing is **matched to scopes of service and client requirements** and evaluated consistently
- Apply **best practice procurement** models

Commitment 5

Clients and consultants will establish KPI's/ smart objectives that are used to maintain regular ongoing and post project validation that focusses on performance, success of outcomes and lessons learned.

In practice this means we will:

- Include post project evaluation and lessons learned outputs in initial specifications.
- Develop consultant selection models that allow consultants to demonstrate their approach/ innovation, capacity, experience (practice and projects), and best practice.
- Understand the need for innovation, creativity and how the project management process delivers this.
- Ensure a focus on core requirements/ objectives and how these are measured/ validated during and after the project.

As well as:

- Establish **benchmarked** and **clear targets**.
- Utilise a selection model that delivers a template approach that focusses on **quality of outcomes**.
- Ensure that early stages of project development (0-3) allow for **design iteration and modelling** that will provide certainty for both the design and operation of the building.
- Adopt the approach set out in the **Briefing and Evaluation framework tool**, that tracks benefits realisation and risk against core objectives across the project lifecycle.

To learn more or access resources please access our knowledge hub via link below.

Knowledge Hub

